
**LONG ISLAND CHAPTER OF THE APPRAISAL INSTITUTE
OCTOBER SEMINAR & CHAPTER MEMBERSHIP DINNER MEETING**

JOINT MEETING WITH COMMUNITY BANKERS MORTGAGE FORUM

TUESDAY, OCTOBER 23, 2018

**APPRAISAL VS. MARKET STUDY: LONG ISLAND
APPRAISERS' POTENTIAL IN DEVELOPMENT PROJECTS**

WESTBURY MANOR - 1100 Jericho Turnpike, Westbury, NY

SIGN-IN, NETWORKING AND COCKTAIL HOUR: 5:30 p.m. – 6:30 p.m.

SEMINAR & DINNER: 6:30 p.m. – 9:30 p.m.

Register online: www.aiongisland.org

**COST: \$75.00 Members Advance Registration / \$80.00 at Door
\$80.00 Non-Members Advance Registration / \$90.00 at Door**

Appraiser CE Credit 2 Hours: Approved Appraisal Institute and Pending New York State



INSTRUCTOR: ROBERT E. KENT
VICE PRESIDENT AND GENERAL COUNSEL, TRITEC REAL ESTATE COMPANY, INC.

Content: In this seminar, Mr. Kent will discuss current major market trends in Multifamily, TOD and Mixed Use properties. He will discuss the differences between a Market Study and an Appraisal; financing; acquisition; Rezoning; defining Master Developer Designation and Urban Renewal Designation. Mr. Kent will present case studies on current projects: New Village –Patchogue, The Shipyard-Port Jefferson and RONK HUB- Ronkonkoma Train Station, and 75 E. Hoffman – Lindenhurst. A question and answer period will include opportunities and challenges for appraisers and bankers.

CE Credit: 2 Hours Appraiser CE credit for Appraisal Institute Approved and New York State (pending).

****THANK YOU TO GOODMAN MARKS ASSOCIATES FOR SPONSORING THIS MEETING****

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RSVP by October 16, 2018

Register online: www.ailongisland.org, email: LIAI@ailongisland.org

Phone: 516-248-8964

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APPRAISAL VS. MARKET STUDY: LONG ISLAND APPRAISERS' POTENTIAL IN DEVELOPMENT PROJECTS

October 23, 2018

Return registration form and fee by: **October 16, 2018**

Register online: www.ailongisland.org, or mail to:

LI Chapter/Appraisal Institute, P.O. Box 509, Williston Park, NY 11596

Phone: (516) 248-8964 Fax: (516) 248-0853 Email: liai@ailongisland.org

Registration Fee (includes dinner): \$75.00 Members/\$80.00 NonMembers

*** 2 Hours CE credit AI approved and NYS pending**

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Note: (1) Full (100%) attendance is required to obtain continuing education credit. (2) If you have a disability and require an accommodation, please notify us in writing at least 14 days in advance so accommodations can be arranged. (3) Early registration is recommended as space is limited. (4) This program was developed and is administered by the Long Island Chapter of the Appraisal Institute, which is solely responsible for its content.

CANCELLATION/REFUND POLICY: In order to receive a refund, cancellation must be received in writing: 15 business days prior to the seminar start date, refund in full; 7-14 days prior to start date, \$25.00 cancellation fee; less than 7 days prior to seminar start date, forfeit of payment unless a student replacement is provided. The Chapter reserves the right to cancel or re-schedule the seminar at any time. In this unlikely occurrence, all seminar fees will be refunded. All other costs are the registrant's responsibility.